



WHITE PAPER

# Audit-Free 3270 Enterprise Licenses End License Compliance Hassles

## C O N T E N T S

- AUDIT-FREE, HASSLE-FREE LICENSING ENDS COMPLIANCE WORRIES
- ENTERPRISE LICENSE IS BEST FOR LARGE MAINFRAME USERS
- ALTERNATIVE TO SOLUTIONS FROM OTHER TERMINAL EMULATION VENDORS
- FREE MACRO CONVERSION
- REUSE EXISTING 3270 INTEGRATION APPLICATIONS AS-IS
- INDUSTRY LEADER IN 3270 TERMINAL EMULATION MIGRATION

Some 3270 terminal emulation vendors resort to rather aggressive approaches to software license compliance. With its PASSPORT Enterprise Licenses, Zephyr offers audit-free, hassle-free licensing that eliminates the need to track product licenses, maintain license counts, worry about future license audits and more.

Banks, insurance companies, state governments and other large IBM 3270 mainframe users stand to gain enormous financial benefits with the Zephyr approach to software licensing.

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### **An Audit-Free PASSPORT Enterprise License Can End License Compliance Worries and Frustration**

Large organizations that utilize IBM mainframes, particularly banks, insurance companies and government agencies, can license literally hundreds, even thousands, of software applications, including 3270 terminal emulation. Tracking and managing product licenses within these environments can be an enormous task.

With a Zephyr PASSPORT Enterprise License Plan (ELP), audits are eliminated, as is the need to record and track terminal emulation product licenses on a per CPU basis. Further, any Zephyr PASSPORT product that offers TN3270E or other legacy communications services, can be incorporated into the master license and widely distributed.

This simple but straightforward approach makes license compliance a thing of the past when it comes to 3270, 5250 or UNIX host access.

A PASSPORT Enterprise License Plan allows you to distribute any or all Zephyr PASSPORT host access products using whatever platform or publishing method you require.

Among the possibilities:

- Distribute PASSPORT PC TO HOST as a standard application on all corporate desktops
- Run PASSPORT PC TO HOST from a Citrix platform for remote users
- Publish PASSPORT WEB TO HOST from a centralized Microsoft IIS or IBM WebSphere Application Server, with sessions facilitated through your organizational portal
- Use PASSPORT Host Integration Objects as middleware on a Windows 2008 Server to integrate .NET or other applications to your IBM mainframe using TN3270E
- Embed PASSPORT Host Integration Objects in a Windows 7 client application to manage screen-based integration of multiple 3270 or 5250 host sessions

### **A Great Alternative to Solutions from Other Terminal Emulation Vendors**

PASSPORT is an ideal alternative to terminal emulation and legacy integration solutions from other vendors. For this reason, Zephyr is the leader in terminal emulation displacement.

When companies seek to lower cost of annual terminal emulation maintenance, get a better deal on Windows upgrades, need more customer-friendly software licensing, need new web-based host access models and more, Zephyr is the top company they turn to. Check out our customer list on our web site to see who uses PASSPORT for host access. It's impressive.

### **Free Attachmate Macro Conversion, Ability to Reuse Existing 3270 Integration Applications**

With its free macro conversion services, Zephyr eliminates one of the biggest obstacles to a migration from other terminal emulators to PASSPORT. Even if you have thousands of macros, it's no problem for us. We have conversion tools that allow us to convert most macros automatically, guaranteeing a fast turnaround. With our extensive experience in this area, even programmatic macros can be converted and returned promptly.

If you have existing HLLAPI or Object API applications that integrate with 3270 screens, and these applications were developed for Attachmate, IBM or Micro Focus terminal emulators, in almost all cases we can reuse your integration code as is. No code changes are required. Again, our experience in this area is unparalleled.

### **One Source for TN3270E Legacy Application Integration and Terminal Emulation**

If you seek to use the TN3270E protocol for communication with your IBM mainframe, why not use the same supplier for both legacy application integration and advanced terminal emulation?

### **Minimum Eligibility Requirements and Term of Contract for PASSPORT Enterprise License Plan**

There are minimum eligibility requirements and term to participate with the Zephyr PASSPORT Enterprise License Plan program. To determine whether you can benefit from the Zephyr offer, please contact a Zephyr representative today.

### **3270 is our Business**

Zephyr specializes in 3270 communication, whether from a Windows 7 desktop, XP, Windows 2008 Server, a standard web server or virtual server. If you seek IETF standard TN3270E solutions for Microsoft Windows, Zephyr is the number one supplier to consider.

Founded in 1985, Zephyr is an employee owned company that is debt-free and consistently profitable. The large majority of our revenue recurs annually and the company maintains an almost 100% renewal rate of its products and services. Zephyr maintains offices and distributors in the U.S., UK, Germany, South Africa and throughout Latin America.

## Our Client List is Impressive

Our client portfolio includes large U.S. banks such as Bank of America Merrill Lynch, Comerica, U.S. Bank and Wachovia, as well as large U.S. insurance companies such as Liberty Mutual, Nationwide Insurance and Progressive.

To view a complete list of Zephyr clients, please visit our web site at [www.zephyrcorp.com](http://www.zephyrcorp.com).



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Zephyr excels at connecting Microsoft Windows desktops and servers to IBM mainframe, AS/400 and UNIX host applications. Whether using our PASSPORT terminal emulation for Windows 7 or the PASSPORT host integration client or server for legacy integration, Zephyr helps organizations lower host access costs through secure, standard TN3270E, TN5250E, VT, SCO ANSI, Wyse 60 and FTP solutions.

Our impressive client list features many notable U.S. and international organizations, including Banco BPI (Portugal), Bank of America Merrill Lynch, Comerica Bank, First National Bank (South Africa), Huntington Bank, Landesbank Baden-Württemberg (Germany), Liberty Mutual, Nationwide Insurance, Progressive Insurance, Otis Elevator, Saks Fifth Avenue, State of California, Wachovia and Wyndham Vacation Ownership.